

2022-2023

McMinnville

ECONOMIC DEVELOPMENT
PARTNERSHIP

ANNUAL REPORT

OUR MISSION VISION VALUES

MISSION
VISION
VALUES

Advancing strategies that support business in McMinnville to create GREAT, living wage, jobs

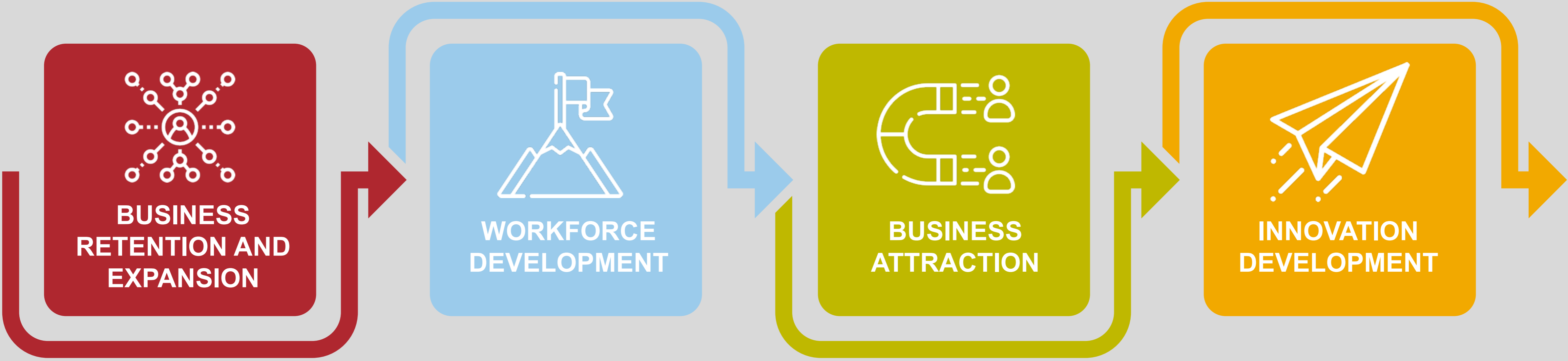
Following McMinnville's future-focused legacy, MEDP will be a recognized leader who serves as a one-stop shop for businesses and fosters the growth of Great Living-Wage Jobs.



- Community
- Trusted-Resource
- Intentional–Growth
- Connected
- Adaptable

*Supporting
Business to
Create Great
Jobs*

What is economic development anyways?



OUR STRATEGIC INITIATIVES

It's
about
the
long
game



“

The staff at MEDP have been a crucial part of our business startup. They have helped connect us with so many resources.

”

Lori Robertson, Founder and President
Cutting Edge Metals, LLC



Chapul
Farms

EMPWR



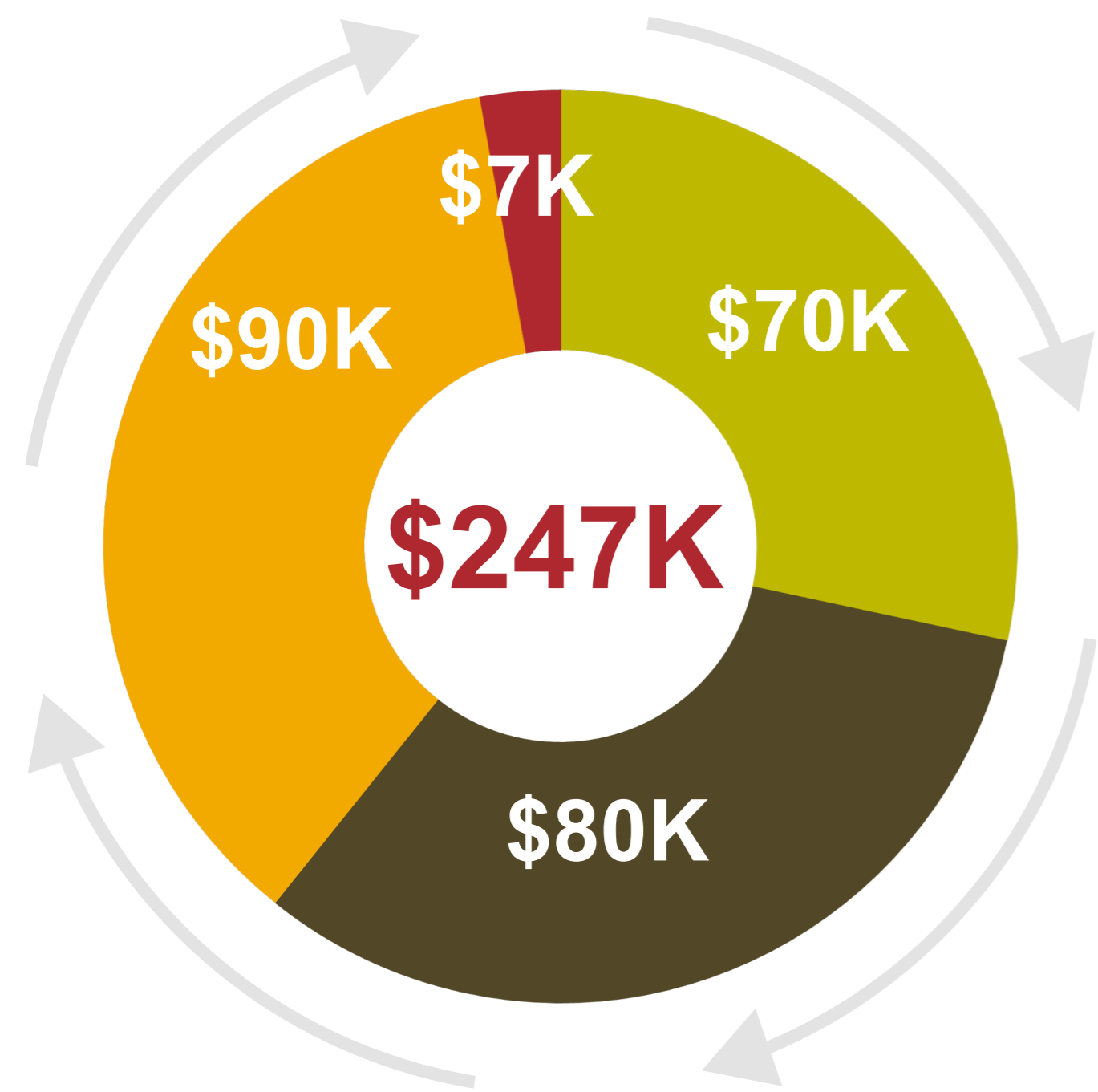
Innovation
Campus

Recruitment
Projects
(that we can't
talk about)

The work behind the scenes

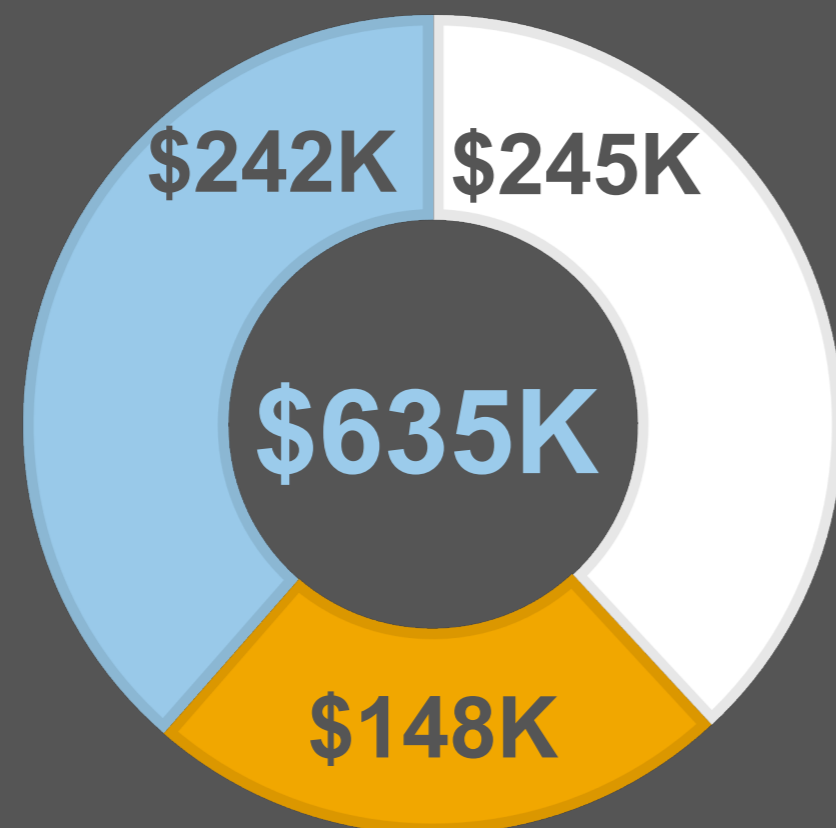


OUR ANNUAL BUDGET



- City of McMinnville
- McMinnville Water & Light
- McMinnville Industrial Promotions
- Investor Circle

GRANT AND OTHER PROGRAM FUNDS



- High Impact Opportunity Program
- Youth Development Division Grant
- ARPA Funds



2 FULL TIME STAFF

\$3.1M*



Funds we've helped our companies and community partners secure

*An additional \$3.4M funds are currently pending



BUSINESS RETENTION & EXPANSION

PARKER MEGGITT



HELLOCARE



PHENIX SOLUTIONS



Helping local businesses is our thing



EXCELTECH



RADIUS RECYCLING

BUSINESS RETENTION, EXPANSION & ATTRACTION

★
\$1.8M

FUNDING PROCURED
FOR MCMINNVILLE
BUSINESSES

104



BUSINESSES
CONSULTATED

42

NEW BUSINESS
LEADS



BUSINESS PROGRAMS HELD

BIZ CON

37

ATTENDEES

COFFEE
CLUB

84

ATTENDEES

BIZ
LEADER
FORUMS

59

ATTENDEES



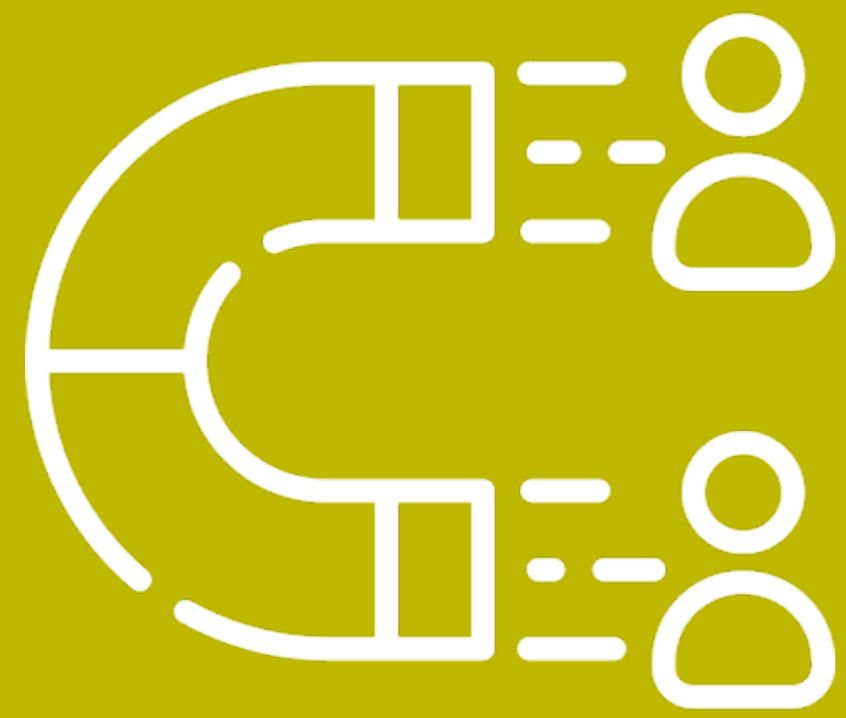
APT Clean Room

.....

\$1.2M

CLEAN ROOM





BUSINESS ATTRACTION

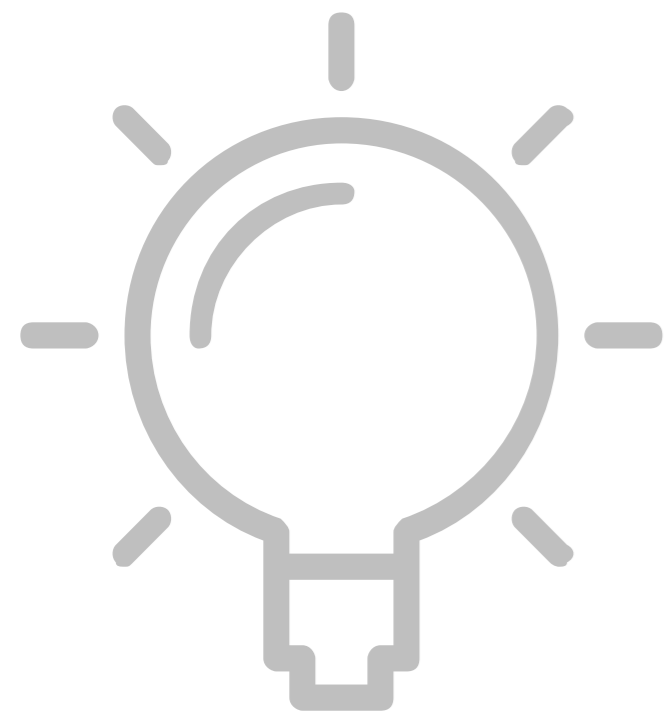


**HIGH DENSITY/
HIGH WAGE**
7-11 JOBS PER ACRE



**VALUES COMPANY
CULTURE AND
EMPLOYEE GROWTH**

ATTRACTING THE RIGHT BUSINESS



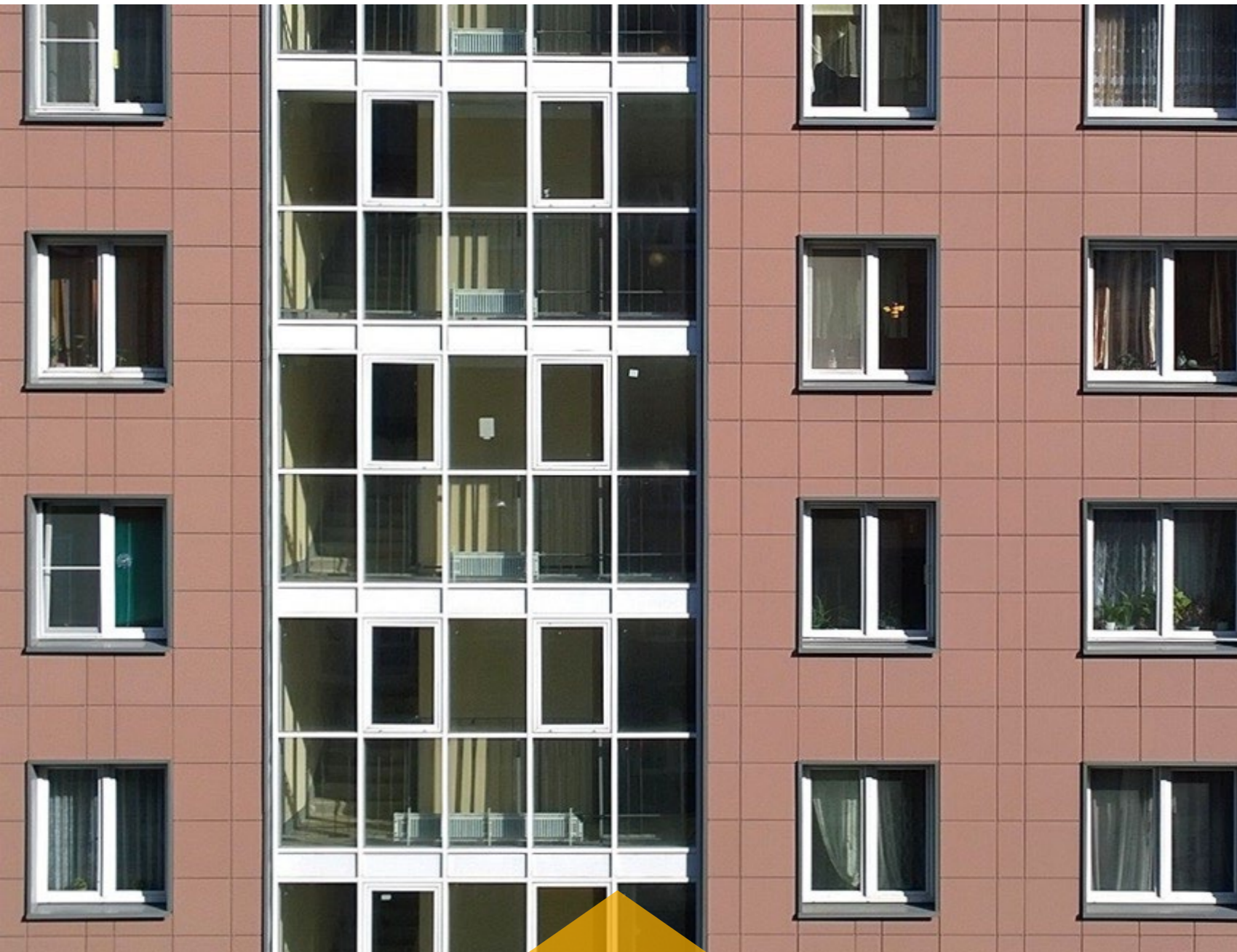
**INNOVATION
FOCUSED**
WITH RESEARCH &
DEVELOPMENT



**LEADERSHIP THAT
ENGAGES WITH
THE COMMUNITY**

OUR CHALLENGES

... we still have a ways to go



**LACK OF ATTAINABLE
WORKFORCE HOUSING**



**LACK OF AVAILABLE
TRAINED WORKFORCE**



**LIMITED SHOVEL
READY LAND**

..... BUSINESS ATTRACTION LIMITATIONS RETENTION AND EXPANSION LIMITATION



WORKFORCE DEVELOPMENT

MCMINNVILLE WORKS CELEBRATES 10 YEARS!



Growing our own workforce



MHS & MWL MOBILE WATER FILTRATION



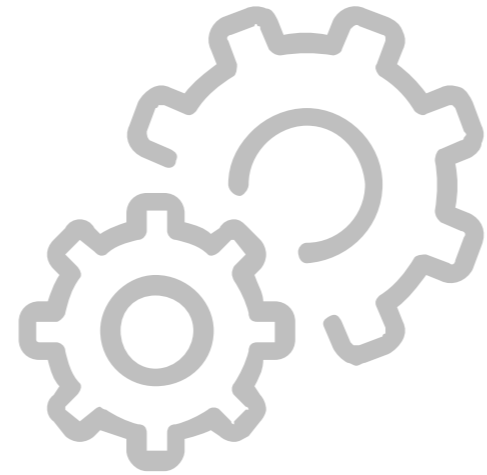
WORKFORCE PARTNERSHIP

THE MCMINNVILLE WORKS PROGRAM



106

APPLICATIONS



9

INTERNS

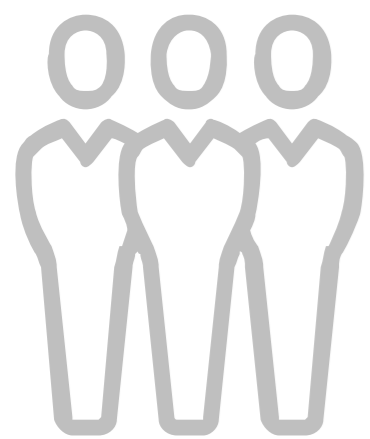


8

HOST SITES

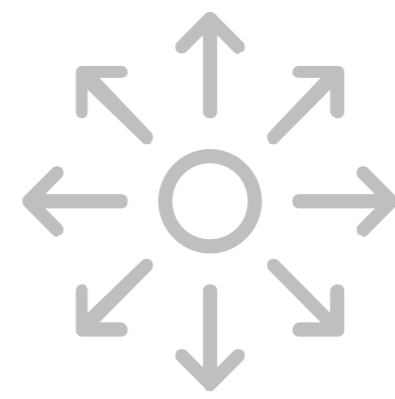
WORKFORCE

CAREER BOUND WORKFORCE PROGRAM



35

APPLICANTS



17

PARTICIPANTS

WORKFORCE DEVELOPMENT PARTNERSHIP



12

MEETINGS



38

MEMBERS



Youth Development Program

.....

CAREER BOUND





INNOVATION DEVELOPMENT

CENTER OF INNOVATION
EXCELLENCE

INNOVATION CAMPUS



McMinnovation at work



BIZ CON



BOSS LADIES PUB TALK



High Impact
Opportunity
Project
(HIOP)

.....
**SOLID
CARBON**



BUSINESS ENGAGEMENT



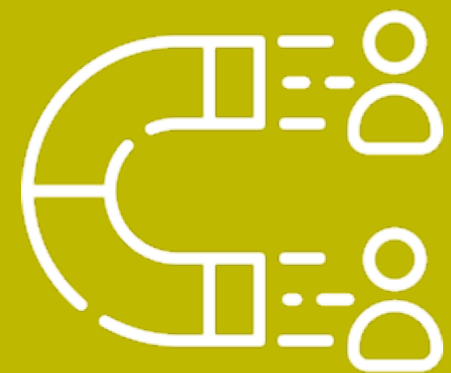
BUSINESS RETENTION AND EXPANSION

Alpine Crossing • Alt Co Working • Amerson Precision Sheet Metal • Artisan Vineyard Supply • ARQ • APT • Blue Raeven Pie • Cart Away • Cascade Steel, a Radius Recycling Co. • Chapul Farms Innovation Center • Cutting Edge Metals Inc • Elk Creek Forest Products • EMPWR Nutrition • Evasion Brewing • ExcelTech • Fackler Construction • Freelin-Wade • Innova • Heater Allen • HelloCare • GLI Logistics • Hunter Communications • New Energy Works • NW Rapid Mfg. • NWUAV • Oregon Mutual Insurance • Oregon Vineyard Supply • Organic Valley • Pacific Pattern Technology • Parker Meggitt • Phenix Solutions • Precision Analytical • RPAMS • S&S Electric • Skyline Champion Homes • Solid Form Fabrication • SwedeMom • TainableLabs • Ultimate RB • Universal Forest Products • World Class Technology • William Henry • WineShipping.Com • Willamette Valley Medical Center



WORKFORCE DEVELOPMENT

A.R.E. Manufacturing, Inc. • Campfire Columbia • Cellar Ridge Construction • Chapul Farms • City of McMinnville - Engineering • Cutting Edge Metals • Even Pull Farm • Glorie Cookies • Grocery Outlet • HelloCare • Local Flow Health Bar • McMinnville Water & Light • Neurotherapeutic Pediatric Therapies Inc. • Phenix Solutions • Serendipity Ice Cream • Solid Form Fabrication • Swedemom Center of Giving/MacHub • Tanoshi, Inc • The Ground • Willamette Valley Medical Center



BUSINESS ATTRACTION

Chameleon Industries • Climb PDX • DC Structures • Holt Ag • Gwendolyn Hotel • Grand Ronde • Mack Theater • Nutrien Ag • Project Energy • Project Fred • Project Hops • Project Stay • Project Stamper • Project Nurture • Project Semi C • Project Meal • Project Vine • Project Wood • Revino



INNOVATION DEVELOPMENT

Aliza's Almond Cookies • Aris Hydronics Inc. • BCC Business Consulting • CD Women's Center • Exillior Coffee • Just Honest Bookkeeping • Lateral Systems • MT Makerspace • My Hauler With Claw • Navarra Gardens • Graham Rankin • Paleo To Go • Realized Expectations • Solid Carbon • Story Changes Culture • Soup To Soul • Summon Coffee • Tanoshi Inc. • Thomas Gray • Wagner Advisory Group • Willamette Valley Consultants • Wooter Imaging



Speaking of the long game

.....
McMinnville Industrial
Promotions
Celebrates 70 years!

9 for '69



McMinnville Industrial Promotions, The Chamber Of Commerce
Hundreds Of Interested Citizens Join Wholeheartedly

FRIDAY, October 25th.

Of The Plants To Be Occupied By 9 Firms New To City

We Welcome The Decision Of These Businesses To Be Located In
Yamhill County And We Look Forward To '69 And The
Mutually Profitable Community, Business And Social



2022-2023

McMinnville

ECONOMIC DEVELOPMENT
PARTNERSHIP

ANNUAL REPORT